

Message Text

UNCLASSIFIED

PAGE 01 AUCKLA 00197 090011Z

62

ACTION EA-07

INFO OCT-01 ISO-00 EB-05 RSC-01 DRC-01 /015 W

----- 068131

R 082330Z SEP 74

FM AMCONSUL AUCKLAND

TO USDOC WASHDC

INFO SECSTATE WASHDC 411

AMEMBASSY WELLINGTON

UNCLAS AUCKLAND 197

E.O. 11652: N/A

TAGS: BFOL NZ

SUBJECT: PRIVATE TRADE OPPORTUNITY

1. 614/02/P003

2. 090574

3. Q. PILLING

4. 614 NEW ZEALAND

5. IAD

6A. WRITE

6B. ROBERT H. DONALDSON, MANAGER

6C. WAIKATO HOLDINGS LTD.

PO BOX 1387

HAMILTON

7. CABLE VAUXBED

8. --

9. 104-11

9A. DIRECT SALE AND SOLE AGENCY

10. 3423100-0100

MECHANICS HAND SERVICE TOOLS OF ALLKINDS.

AUTOMOBILE REPAIR SHOP TOOLS.

COMPANY REPORTEDLY HAS A TURNOVER IN EXCESS OF
US DOLS 400,000 AND EXPECTS TO ACHIEVE AN ADDITIONAL
US DOLS 200,000 WITH APPROPRIATE AGENCIES. FIRM IS
INTERESTED IN PURCHASING FOR STOCKING AND RESALE
ONLY ON A SOLE AGENCY BASIS. FIRM ESTABLISHED
1953. EMPLOYS 10, 3 SALES. HAS A GOOD MARKETING
ORGANIZATION. FIRM IS KNOWN AND ESTABLISHED AND
UNCLASSIFIED

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IS A GOOD CONTACT.

MCINTOSH

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NNN

Message Attributes

Automatic Decaptioning: X
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Channel Indicators: n/a
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Decaption Date: 01 JAN 1960
Decaption Note:
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Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Handling Restrictions: n/a
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